

LEASE/PURCHASE DECISION

Copier Replacement for: DOA/OOMS

Model: Kodak 9035DL

PURCHASE OPTION

List Price \$18,250.00
Salvage Value-existing copier (\$700.00)
Less GSA Discount \$7,145.00
Revised Purchase price \$10,405.00
Maintenance Cost \$400.00
-2 months x \$230 per month
August & September 95
FY 95 Total Cost: \$10,780.50

FY 96 Annual Cost: \$2,760.00
maintenance only

FY 97 Annual Cost: \$2,760.00
maintenance only

FY 98 (Oct-Jul) \$2@300.00

Total Cost Life Expectancy \$18,625.00
3 year life cycle
LEASE OPTION

Based on 3 years/36 months

Monthly lease cost \$3 @2.29
Monthly maintenance \$237.00
Sub total lease cost: \$589.29

FY 95 lease cost: \$17,178.58
-2 months x \$589.29

FY 96 Annual Cost: \$7,071.48
FY 97 Annual Cost: \$7,071.48

FY 98 (Oct-Jul) \$5,892.90

Total Cost Life Expectancy \$21,214.44
3 year life cycle
Cannon NP 2050

LEASE OPTION

List Price \$19,000.00
Salvage Value-existing copier (\$700)
Less GSA Discount (\$1,000.00)
Revised Purchase price \$13,800.00
Maintenance Cost \$474.00
-2 months x \$237 per month
August & September 95

FY 95 Total Cost: \$14,274.00

Model: Xerox 90230

PURCHASE OPTION

List Price \$17,250.00
Salvage Value-existing copier (\$650)
Less GSA Discount (\$4,480.00)
Revised Purchase price \$12,120.00
Maintenance Cost \$454.00
-2 months x \$227 per month
August & September 95
FY 95 Total Cost: \$12,574.00

FY 96 Annual Cost: \$2,724.00
maintenance only

FY 97 Annual Cost: \$2,724.00
maintenance only

FY 98 (Oct-Jul) \$2,270.00

Total Cost Life Expectancy \$20,292.00
3 year life cycle
LEASE OPTION

Based on 3 years/36 months

Monthly lease cost \$310.30
Monthly maintenance \$227.00
Sub total lease cost: \$537.30

FY 95 lease cost: \$1,074.60
-2 months x \$537.30

FY 96 Annual Cost: \$6,447.60
FY 97 Annual Cost: \$6,447.60

FY 98 (Oct-Jul) \$5,373.00

Total Cost Life Expectancy \$19,342.80
3 year life cycle
Cannon NP 2050

LEASE OPTION

Based on 3 years/36 months \$310.30
Monthly lease cost \$227.00
Monthly Maintenance \$537.30
Sub Total Lease Cost \$537.30

FY 95 Lease Cost: \$1,074.60
-2 months x \$537.30

FY 96 Annual Cost: \$6,447.60

FY 96 Annual Cost maintenance only	\$2,944.00	FY 97 Annual Cost:	\$6,447.60
	\$2,844.00	I;Y 98 (October -,July)	\$5,373.00
FY 97 Annual Cost: maintenance only		Total Cost Life Expectancy	\$19,342.80
FY98 (Oct-.Jul)	\$2,370.00	3 year life cycle	
Total Cost Life Expectancy (3 yr life)		\$22,332.00	