



INTERNATIONAL
TRADE
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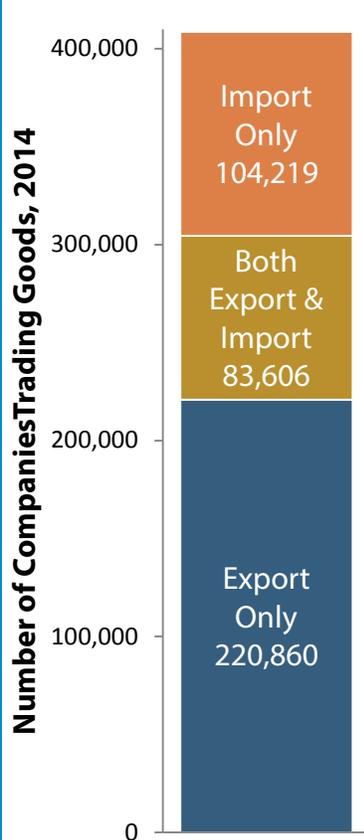
U.S. Trading Companies in 2014

408,685 U.S. companies engaged in goods trade in 2014

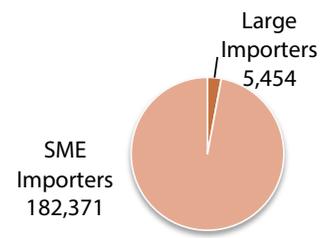
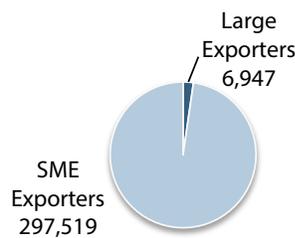
The Commerce Department's Exporter Database (EDB) is a joint project of the International Trade Administration and U.S. Census Bureau

Trading Companies in 2014

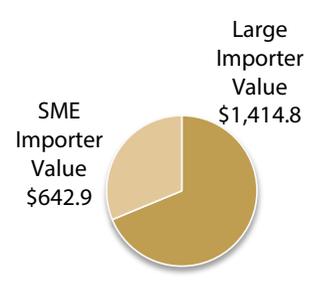
- 2014 reflects a slight decrease (0.2%) in the number of goods exporters, but a 2.5% increase in known export value
- The number of goods importers increased 2.0% in 2014 and known import value grew 3.6%
- Companies that both export & import account for the majority of trade, by value



SMEs accounted for **98%** of exporters & **97%** of importers



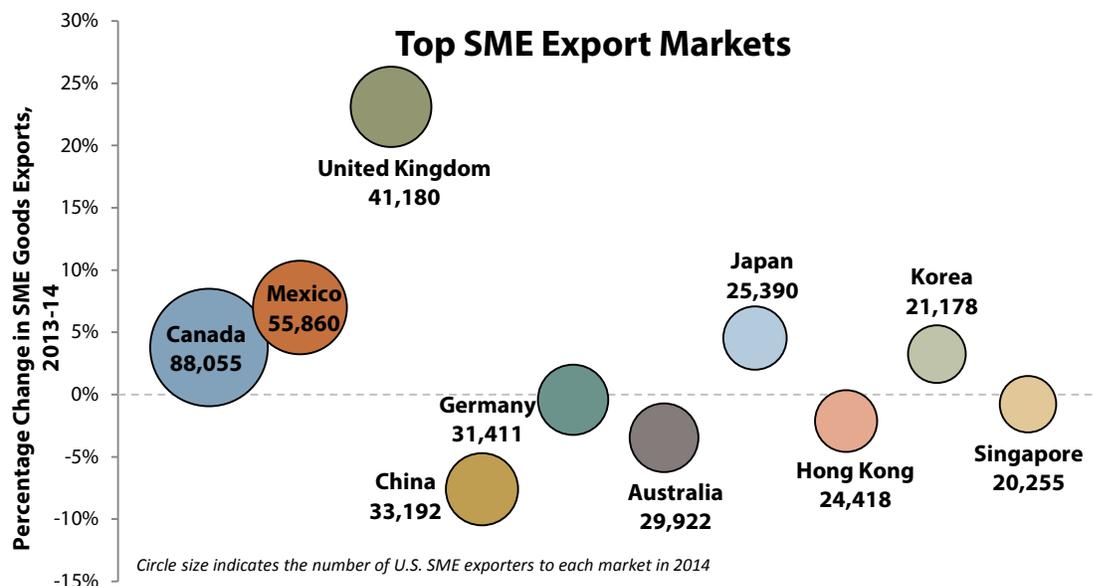
One third of goods trade (by value) came from SMEs



Trade values shown in billions of US dollars

SME Exporters by Market

- Most SMEs (59%) only export to a single market, while 75% of large firms export to multiple countries
- SME exports showed the largest growth to Mexico, the United Kingdom, & Belgium



Circle size indicates the number of U.S. SME exporters to each market in 2014

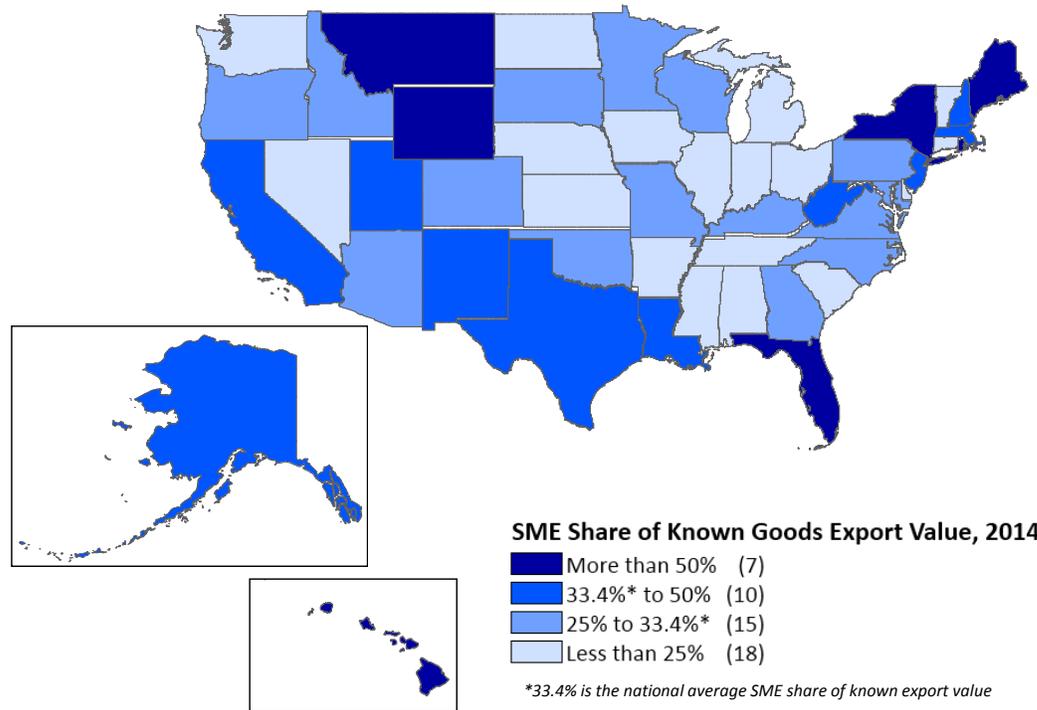


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Exporters by State

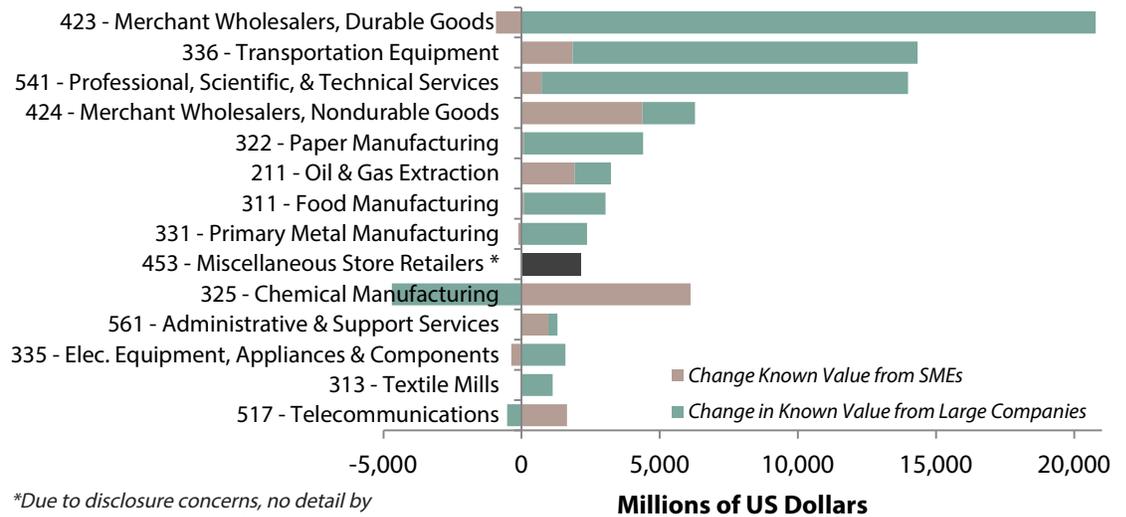
- Exports from SMEs accounted for more than half the total goods export value in seven states
- Illinois reported the largest increase in the number of goods exporters, up by more than 400 companies



Exporters by Industry

- The majority of exporters are non-manufacturing firms such as wholesalers
- Among SMEs, chemical manufacturers reported the largest growth in value
- SMEs accounted for 27.4% of overall goods export growth in 2014

Top NAICS Sectors by Dollar Change in Known Export Value, 2013-14



Additional resources

- Trade Policy and Analysis
<http://www.trade.gov/mas/ian>
- Exporter Database
<http://www.trade.gov/mas/ian/smeoutlook>

Source: "A Profile of U.S. Importing and Exporting Companies". April 2016.
<http://www.census.gov/foreign-trade/Press-Release/edb/2014/index.html>